



# SIMPLE LINEAR REGRESSION Part 2

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Ex: The following data are given regarding expenditure on advertising and sales of a particular firm:

	Adv. Expenditure (X) (Rs. lakhs)	Sales (Y) (Rs. lakhs)
<b>Mean</b>	10	90
<b>Standard deviation</b>	3	12
<b>Correlation coefficient</b>	0.8	

- (i) Calculate the regression equation of Y on X.
- (ii) Estimate the advertisement expenditure required to attain a sales target of Rs. 120 lakhs.

- ▶ We are given,
- ▶  $\bar{X} = 10, \bar{Y} = 90, \sigma_x = 3, \sigma_y = 12, r = 0.8$

- ▶ Y depends on X
- ▶ Regression Equation of Y on X is:

- ▶  $Y - \bar{Y} = b_{YX} (X - \bar{X})$

- ▶  $Y - 90 = 3.2(X - 10)$

- ▶  $Y = 3.2X + 58$



- ▶ Regression equation of X on Y


- ▶  $X - \bar{X} = b_{XY} (Y - \bar{Y})$

- ▶  $X - 10 = 0.2(Y - 90)$

- ▶  $X = 0.2Y - 8$

$$\begin{aligned} b_{YX} &= r \frac{\sigma_Y}{\sigma_X} \\ &= \frac{0.8 \times 12}{3} \\ &= 3.2 \end{aligned}$$

$$\begin{aligned} b_{XY} &= r \frac{\sigma_X}{\sigma_Y} \\ &= \frac{0.8 \times 3}{12} \\ &= 0.2 \end{aligned}$$



► Since we have to find out advertisement expenditure (X) when Sales that is  $Y = 120$   $\therefore$  We will use regression equation X on Y

►  $X = 0.2Y - 8$   
 $= 0.2(120) - 8$

►  $= \text{Rs. } 16 \text{ lakhs}$

Ex: Given  $\bar{X} = 50$ ,  $\bar{Y} = 20$ ,  $\sigma_x = 20$ ,  $\sigma_y = 20$  and  $\text{Cov}(X, Y) = -100$ . Find:

- (i) Correlation coefficient
- (ii) Both the regression coefficients

➤  $r = \frac{\text{Cov}(X, Y)}{\sigma_x \cdot \sigma_y}$

➤  $\sigma_x \cdot \sigma_y$

➤  $= \frac{-100}{20 \times 20}$

➤  $20 \times 20$

➤  $r = -0.25$

➤ (ii) The regression coefficients are:


➤  $b_{YX} = r \frac{\sigma_y}{\sigma_x}$

➤  $\sigma_x$

➤  $= -\frac{0.25 \times 20}{20}$

➤  $20$

➤  $b_{YX} = -0.25$


$$\rightarrow b_{xy} = r \frac{\sigma_Y}{\sigma_X}$$

$$\rightarrow \frac{\sigma_Y}{\sigma_X}$$


$$\rightarrow = - \frac{0.25 \times 20}{20}$$

$$\rightarrow 20$$

$$\rightarrow b_{xy} = - 0.25$$

# PROPERTIES OF REGRESSION COEFFICIENT

- **Property 1.** The coefficient of correlation( $r$ ) and the two regression coefficients ( $b_{XY}$  and  $b_{YX}$ ) have the same signs.
- **Property 2.** The coefficient of correlation is the geometric mean between the regression coefficients.
- $r^2 = b_{XY} \times b_{YX}$
- **Property 3.** If one of the regression coefficients is greater than unity, the other must be less than unity. We know that correlation coefficient  $r$  ranges from  $-1$  to  $+1$  and therefore,  $r^2 \leq 1$ .
- Hence  $b_{XY} \times b_{YX} = r^2 \leq 1$
- **Property 4.** The regression coefficients are independent of change of origin but not of scale.

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- ▶ EX: The regression coefficient of regression equation of X on Y is 2.4 and the same for regression equation of Y on X is 0.8. Are the regression coefficients consistent?
  - ▶ Regression coefficient of X on Y ( $b_{XY}$ ) = 2.4 regression coefficient of Y on X ( $b_{YX}$ ) = 0.8
  - ▶ Therefore, as per Property 2:
  - ▶  $r^2 = b_{XY} \times b_{YX}$   
 $= (2.4) \times (0.8) = 1.92$
  - ▶ Correlation coefficient  $r^2$  is 1.92 which is greater than 1 and we know that
  - ▶  $r^2 \leq 1$
  - ▶ Therefore, it is not possible and thus the given regression coefficients are not consistent.